**Targeting Your Skills To The Role**

Let’s map your skills to the ones advertised for in the job description

**Step one:** What skills are being asked for in this role?

**Step two:** Can I prove I have them?

**Step three:** How do I demonstrate the benefit they bring?

Remember, there is almost never a perfect candidate. The job description outlines the recruiters perfect candidate and most if not all will not have all the skills requested. The employer will be prepared to offer training for an enthusiastic and promising candidate. We all need some training to get up-to-speed on any new job. So don’t be put off if you don’t have some of the skills. Show transferable skills and willingness to learn. You will need the core skills, though, especially if it is for a more senior position. If a major skill needed for the role is at the bottom of your diamond 9, then maybe you don’t want this job anyway.

| **The vacancy calls for:**  ***List the skills*** | **You have:**  ***List as many as you can*** | **What benefit did you bring?** |
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